We are proud to honor our Class of 2010 Inductees to the Saint Louis University Smurfit-Stone Entrepreneurial Alumni Hall of Fame.

- **Entrepreneurial Business Venture**: Jennifer Quinn Williams, BA Communications 1991
- **Large Enterprise**: James P. Kavanaugh, BS Business Administration 1986
- **Under 40**: Matthew E. Porter, BS Applied Computer Science 1999
- **Corporate**: Charles D. Vogt, BA Economics 1986
- **Social Entrepreneurship**: P. Scott and Kathleen A. Hummel, Masters of Social Work 1988, Honorary Doctors of Humanities 2004
- **Entrepreneurship Champion**: Denny Coleman, BA Urban Geography 1972
- **Entrepreneurship Champion**: Scott A. Zajac, MBA 1986
Jennifer Quinn Williams was born and raised in Kirkwood, Missouri, graduating from Kirkwood High School then continuing on to earn a Bachelor of Arts from Saint Louis University in 1991. While attending graduate school at SLU, Jennifer came up with the idea for a custom closet business—what would soon become Saint Louis Closet Co. She was so confident in her idea that she dropped out of graduate school to pursue her entrepreneurial venture.

In 1994—just three short years after starting her business with just herself and a van—Williams was recognized by Arthur Andersen with a Top 25 Business Award. After seeing so much growth, Jennifer moved out of her building in Kirkwood and into a new location in Maplewood.

Armed with the desire to better her surroundings while preserving the integrity and small town feel of the city of Maplewood—and with the success in business to actually do something about it—Williams and her husband created 22 Company in 1996, a property management company which now owns and operates over 150 rental units in Maplewood. Jennifer recognized how central the area was to St. Louis, including its close proximity to the major universities—Saint Louis University, Washington University, Webster University—and that the area was within the financial means of people who could not afford to live in the more expensive areas like Clayton or Webster Groves. By rehabbing these units and increasing rents, Williams has played a major role in bringing life back to the city of Maplewood.

In November 2007, Jennifer branched out of closets and real estate to open another Maplewood business: Saint Louis Cellars, a retail wine store, which is connected to the newly renovated $6 million Saint Louis Closet Co. building. The store prides itself on its non-intimidating atmosphere and is divided up by taste—Cool, Rich, Sweet, Bubbly, Fruit, etc.—and everything in the store retails for under $20. Saint Louis Cellars aims to attract customers who are either new to wine drinking or who
just want to be able to get a good bottle of wine at a reasonable price. The business is fast becoming a neighborhood staple and an easy hangout for St. Louisans. In May 2009, Saint Louis Cellars expanded to now include a section of "Splurge" wines (wines over $20) as well as snack and gift items.

2009 was a big year for Williams, with multiple recognitions, including the YWCA Leader of Distinction Award, the Girl Scouts of America Women of Distinction Award and in early 2010, Williams was honored with the SBA's "Entrepreneurial Success Award."

Jennifer's serves on the honorary board of Friends of Wings Pediatric Hospice Care and has been the Honorary Chair for two years running for the Big Bear Brunch, and in 2008, she was named the President of the Friends of Wings Honorary Board. She also spends much of her time speaking to college and high school students about the benefits and challenges of Entrepreneurship and women about the challenges of business ownership.
LARGE ENTERPRISE:

James P. Kavanaugh  
Co-Founder & CEO, World Wide Technology, Inc.  
BS Business Administration 1986

Jim Kavanaugh is co-founder and CEO of World Wide Technology, Inc. WWT opened its doors in 1990 as a Value Added Reseller of information technology products and services. Kavanaugh and his proven management team have grown WWT into one of the largest, most respected IT systems integrators and supply chain solutions providers in the World. In the early years Kavanaugh solidified the Company's financial position through profitable growth and a $27.5M Venture Capital Investment. Jim has grown WWT's top line and bottom line over 25% year over year for the last 10 years. WWT is currently projecting $3 Billion in sales for 2010. All WWT's growth has been organic until 2009 when WWT made its first two acquisitions.

Kavanaugh currently focuses his time in the areas of long term planning, strategic acquisitions, financial performance, employee development and passionately overseeing WWT's unique culture. Jim is confident WWT is well positioned to continue delivering impressive growth numbers for years to come. Prior to founding WWT, Kavanaugh worked at Future Electronics and played professional soccer. Kavanaugh holds a bachelor's degree in marketing from St. Louis University.

Jim has won numerous business, entrepreneurial and charitable awards over the years. He currently serves as a Board Member and Vice President of St. Patrick's Center for the Homeless. Jim and WWT also support a number of other charities such as the United Way, Ronald McDonald House, Toys for Tots, MS Society, Race for the Cure, American Red Cross, Habitat for Humanity, YMCA, and Children's Hospital.

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Matthew Porter is co-founder and CEO of Contegix LLC, a managed hosting and cloud computing provider with a hard-won reputation for reliability and expert support with its signature “Beyond Managed Hosting” service. Contegix is known for delivering exceptional customer service and infrastructure intelligence. Under his leadership, Contegix has grown to become an award winning Internet infrastructure and hosting company. Porter maintains active involvement in all major efforts in the company from strategic technology direction to continuously driving the core values of Contegix, especially its passionate support and innovation.

Before founding Contegix, Porter served as Director of Professional Services for Demand Management Inc. (DMI) in Saint Louis. At DMI, Porter helped build a team of senior developers and consultants to implement the company’s next-generation of enterprise supply chain management. Prior to DMI, Porter held the position of Senior Application Developer for World Wide Technology, where he first met Contegix CTO and co-founder Craig McElroy. Porter also previously held an engineering position at IBM Global Services.

In 2006, Porter was distinguished as a “30 Under 30” for the Saint Louis area. He currently serves as a board member for EO (Entrepreneurs’ Organization) Saint Louis and a mentor for ITEN (IT Entrepreneurs Network) where he coaches and mentors early-stage entrepreneurs. In addition, Porter currently sits on the Advisory Board for a select number of startups, including OffCampusMedia, and is on the board of directors for numerous open source communities. Porter is married to Courtney Porter, also a native of Saint Louis. The couple has three children - Avery, Gabriel, and Owen. Porter and Contegix contribute to numerous charities, such as South Side Day Nursery and ALS Association.
Charlie Vogt's career has spanned over two decades of executive tenure in the technology field. He was instrumental in the operational and financial growth of five successful start-up firms, each of which went public or were acquired.

After successful careers at IBM and Lucent Technologies, Charlie sought smaller, more entrepreneurial telecom companies in need of leadership, vision and teamwork. He was recruited to the position of CEO of Taqua Systems, then a faltering telecom start-up. Vogt led Taqua through a challenging telecom environment, achieving a 900% growth in annual sales in just 2 years, culminating in a successful $100 million sale of the company.

Charlie was then recruited to take the helm of the company then known as General Bandwidth, a financially challenged telecom firm with a handful of customers and revenues of just $5 million a year. At a time when many telecom firms were in retreat, Vogt put GENBAND on an aggressive pathway towards innovation and growth. He restructured the company, recruited an impressive management team and renamed the company to GENBAND.

For the past three consecutive years, Inc. has recognized GENBAND as one of the fastest growing private companies in the country. The company reached $145M in revenue in 2008, and the following year was able to avoid the significant sales erosion that plagued nearly all of its peers in the telecom space. By year-end 2009, the company's customer base had grown to include over two-thirds of the top 100 service providers in the world, including such industry giants as AT&T, Verizon, Sprint, T-Mobile, China Telecom, and Telefonica.

But Vogt's most recent move at GENBAND can be described as nothing short of transcendent. GENBAND, a 500 employee company, successfully orchestrated the acquisition Nortel's Carrier Voice and Application Solutions (CVAS) assets, adding more than 1,600 full-time employees to the company. At the close of this transaction, GENBAND became the undisputed global leader of the
$2.5B Carrier VoIP marketplace, and has the opportunity to be among an elite list of companies to grow from $5M to $1B in revenue in less than ten years.

Vogt is married to Lisa Wachter Vogt, also a native of St. Louis. Though his company’s global headquarters is near Dallas, Texas, Vogt has commuted from his family home in a St. Louis suburb for many years. Charlie actively supports numerous local and national charitable programs that benefit children, education, disaster relief and excellence in business.

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SOCIAL ENTREPRENEURSHIP:
P. Scott and Kathleen A. Hummel
Executive and Therapeutic Directors, Our Little Haven
Masters of Social Work 1988, Honorary Doctors of Humanities 2004

Both Scott and Kathleen Hummel were born and raised in St. Louis, Missouri. After meeting at the Jesuit college of Rockhurst University in Kansas City, they soon became engaged while attaining their graduate degrees in social work at another Jesuit university - St. Louis University, School of Social Work.

After completing her education in 1988, Kathleen worked with abused and neglected children at Evangelical Children's Home. Specifically, Kathleen provided for sexually abused teens. Scott went to work with homeless families with the American Red Cross in East St. Louis and served as manager of the Second Chance Shelter. He too worked with abuse and neglect issues.

It was in 1990 that both Scott and Kathleen began to study the cyclical nature of child abuse, neglect, and poverty. After a lot of conversation and prayer, and turning to their friends, family and professors at both Rockhurst and St. Louis Universities for support, the two embarked on creating a program for children ages birth through five years of age and who were suffering from abuse, neglect, drug exposure or HIV impact. After three years of preparation and consultation with friends and colleagues, Our Little Haven opened her doors in 1993 for these special-needs children serving 30 kids over the first year. In 1995, the demand for these services was so great that Our Little Haven expanded to 24 children. It wasn't long before another expansion to 40 children occurred in 1998. In 2002, the Taylor Family Care Center was opened to facilitate foster and adoption care, intervene with families in crises and facilitate the healing of disrupted children and families. And in 2005, Our Little Academy opened as a therapeutic pre-school. 2009 brought a renewed sense of inviting the community to care for these children with a marketing and branding strategy as well as an investment in the Development Office. All of this to allow Our Little Haven the opportunity to continue...
Caring for Children. Mind. Body. Soul. And a chance to offer six innovative programs resulting from leveraging early intervention into unique scenarios.

The premise of Our Little Haven is a faith-based approach to healing the whole child and providing them with a foundation of love upon which they can base future decisions. This foundation is made through the community and entails medical and psychosocial interventions, numerous therapeutic modalities - physical, language and speech, and play - positive human contact, nurturance, structure, discipline, love and, as Kathleen calls them, "emotional vitamins." The goal is to make a life-long impact on the child, not a simple "Band-Aid" approach to the issues. In essence, Our Little Haven is creating a community where children are cherished and it is a unique place for unique children.

Success is certainly relative, but through assessment vehicles, the program demonstrates a significant impact on these special children during their formative years. By providing positive intervention at this age, the program is able to "re-wire" the brain and actually re-shape the architecture of the mind thus enabling the child a true opportunity to live and to learn and to grow and to love. To date, Our Little Haven has served over 4,000 children all of which now have a tremendous future ahead of them.

Currently, Scott and Kathleen reside in Crestwood (a suburb of St. Louis) with their three children, Maggie (age 17), Peter (age 15) and Sarah (age 13), and are active with Our Lady of Providence Parish.

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ENTREPRENEURSHIP CHAMPION:

Denny Coleman
President & CEO, St. Louis County Economic Council
BA Urban Geography 1972

Denny Coleman is president & CEO of St. Louis County Economic Council, which serves as the county’s economic development agency, driving growth and prosperity in the most economically important county in Missouri. In his 20-year tenure at the helm of the Economic Council, Coleman has overseen a multitude of economic development initiatives that have earned St. Louis County national recognition for outstanding progress in the areas of entrepreneurship, community revitalization, business development and job creation. His entrepreneurship support successes include the development of five small incubators, initiating numerous loan programs and promoting entrepreneurs throughout the region.

Prior to the Economic Council, Coleman was director of development for the City of St. Louis and managed the city’s neighborhood, housing and economic development efforts. He also served as vice president for community development at Mercantile Bank (now US Bank) when the bank’s community development corporation received the National Fair Housing Award and a Private Sector Initiatives Award from the White House. He was also the organizer and first executive director of the DeSales Community Housing Corporation; a non-profit housing and neighborhood development organization.

Coleman has a master’s degree in urban and regional planning from the University of Wisconsin - Madison and bachelor’s degree in urban geography from Saint Louis University. He also completed the Senior Executive's Program at John F. Kennedy School of Government at Harvard University.

Coleman is currently Vice Chair and member of the Governance Committee for the International Economic Development Council (IEDC). He is an advisory board member for Saint Louis University's master’s degree programs in Urban Planning and Real Estate Development and the Institute for
International Business. Coleman serves on numerous other boards and advisory committees for state and local governments, civic organizations, colleges, and universities.

Coleman and his wife, Bonnie, who is the operations manager at The Blessing Basket Project, have been married 34 years. They have two grown children, Mike and Emily.
ENTREPRENEURSHIP CHAMPION:
Scott A. Zajac
Senior Managing Director, Advantage Capital Partners
MBA 1986

Scott Zajac is an investment professional with more than 20 years' experience in venture capital, small business lending, real estate finance and investment banking. He joined Advantage Capital Partners in 1996, where he serves as Senior Managing Director. Zajac is involved in the firm's investment analysis and monitoring activities and sits on the boards of several Advantage Capital portfolio companies.

Advantage Capital Partners is an innovative group of venture capital partnerships that has raised more than $1.3 billion in capital. From the start, Advantage Capital has raised private funds to invest in states and communities that are underserved by traditional sources of risk capital.

The firm has built a successful track record of public-private partnerships with state and federal economic development organizations, facilitating the flow of billions of dollars of investment capital into these communities.

Advantage Capital provides equity and debt capital, along with value-added counsel and other support to operating businesses that have the potential for excellent investor returns as well as significant community impact. The firm is proud to use this "double bottom line" to measure its success.

During Zajac's tenure, Advantage Capital has partnered with its portfolio companies to create more than 15,000 jobs nationwide, and firm investments have resulted in more than $6 billion in follow-on capital in communities that need it most and downtown. Zajac's work has greatly benefited the St. Louis City in particular, with high-growth companies such as Waste Remedies and Renaissance Financial Corporation relocating to the downtown area and bringing a combined 200+ jobs with them. Quick Study Radiology was an early stage company when it first moved to downtown St.
Louis; it now provides patients at local community hospitals with access to some of the country's greatest radiologists.

A downtown school has also been well-served by Zajac's work at Advantage Capital: Lift for Life Academy has been able to expand their program up to the 12th grade, with new teaching jobs to accommodate the increased student body. Zajac also played a strong role in securing the redevelopment of a historic City building for the benefit of children and families in need. As a Board Member for Big Brothers Big Sisters of Eastern Missouri (BBBSEMO), Zajac used his knowledge of complex financing structures to guide this landmark Grand Center preservation project. Zajac's unwavering commitment to the children and families of BBBSEMO has helped the organization develop into what it is today.

Zajac received an MBA from Saint Louis University, a master's degree in information systems from Washington University and a bachelor's degree from University of Missouri. He is a Certified Treasury Manager as well as a licensed EMT. Prior to joining Advantage Capital Partners, Zajac was vice president at A.G. Edwards & Sons, Inc., where he led a structured finance transactions group and was involved with the design, development and trading of billions of dollars of structured investment products. Before that, he was Vice President at Citicorp Mortgage, where he was responsible for analyzing, issuing, and monitoring complex structured finance transactions.

Zajac lends his business expertise and resources to numerous community and philanthropic organizations including the St. Louis Chapter of the Entrepreneurs' Organization, Big Brothers Big Sisters of Eastern Missouri (where he is currently Chairman of the Board), Missouri Families for the Effective Autism Treatment (MOFEAT) and the Thompson Center for Autism and Neurodevelopmental Disorders. He has been honored with many business-oriented awards over the last 10 years for his work with entrepreneurs.

Zajac lives in Chesterfield with his wife Jan and their two sons, Richard and James.